



Florida Training Grant Program Matrix

TRAINING PROGRAMS	EMPLOYED WORKER	INCUMBENT WORKER	ON-THE-JOB	QUICK RESPONSE
What is it?	A short-term training for current employees to retain their jobs or advance in the company	A training program to provide a skills upgrade to current employees to maintain a competitive business	An incentive for businesses to hire and train underskilled and inexperienced employees	A grant to fund customized trainings for new or expanding businesses
Who is eligible?	Permanent, full-time employees, age 19 or older, who have completed a probationary period	Existing full-time employees	Job seekers, age 19 or older, with little or no experience in that industry	New employees that are full-time (35 hours or more) and permanent hired through job orders with the Suncoast Workforce Board
Wage requirement	Must make \$30 an hour or less	None	TBD	Should be 115% of local or state private sector wages
What companies can participate?	Any business in Sarasota or Manatee county that has workers' compensation, takes out taxes and is interested in upgrading employees' skills	Any for-profit company who has operated in Florida for one year, has at least 1 full-time employee and is current on all state tax obligations	A willing business that has workers' compensation, takes out taxes and places a job order with the Suncoast Workforce Board	New or expanding "for-profit" businesses that produce an exportable good or service, create new jobs that are full-time and high quality and require customized entry-level skills training not available at the local level
Who administers the program?	The Suncoast Workforce Board	Workforce Florida, Inc.	The Suncoast Workforce Board	Workforce Florida, Inc.
Contact person?	Anthony Gagliano (941) 358-4200, ext. 3112 agagliano@swdb.org or Jennifer Seavey 358-4200 ext. 1118 jseavey@swdb.org	Jayne Burgess (850) 922-8646 jburgess@workforceflorida.com	Jennifer Seavey (941) 358-4200 ext. 1118 jseavey@swdb.org	Debbie McMullian (850) 922-8647 dmcmullian@workforceflorida.com

Training timeframe	90 days or less	12 months or less	TBD by SVP	24 months or less
Specified use of funds	Trainer's fee/tuition, textbooks/manuals and curriculum development	Trainer's fee/tuition, textbooks/manuals and curriculum development	Reimbursement of a portion of the employee's wages for a specified period of time	Trainer's salary, textbooks/manuals and curriculum development
Cost to company	Suncoast Workforce Board will match 50% of costs for customized trainings	A minimum of 50% of the cost of the specified use of funds	Employee's wages and time for extraordinary training and supervision of new employee	A business pays for pre-approved, direct training-related costs, and is reimbursed by the State of Florida upon submission and approval of required documentation
Payout schedule	SWB and employer are each invoiced 50% of training provider's cost. SWB will pay its 50% upon receipt of copies of certificates from training provider	Reimbursement monthly to business	Reimbursement monthly to business	A business pays for pre-approved, direct training-related costs, and is reimbursed by the State of Florida upon submission and approval of required documentation