

## Florida Training Grant Program Matrix

TRAINING PROGRAMS	EMPLOYED WORKER	INCUMBENT WORKER	ON-THE-JOB	QUICK RESPONSE
<b>What is it?</b>	A short-term training for current employees to retain their jobs or advance in the company	A training program to provide a skills upgrade to current employees to maintain a competitive business	An incentive for businesses to hire and train underskilled and inexperienced employees	A grant to fund customized trainings for new or expanding businesses
<b>Who is eligible?</b>	Permanent, full-time employees, age 19 or older, who have completed a probationary period	Existing full-time employees	Job seekers, age 19 or older, with little or no experience in that industry	New employees that are full-time (35 hours or more) and permanent hired through <a href="#">job orders</a> with the Suncoast Workforce Board
<b>Wage requirement</b>	Must make \$30 an hour or less	None	TBD	Should be 115% of local or state private sector wages
<b>What companies can participate?</b>	Any business in Sarasota or Manatee county that has workers' compensation, takes out taxes and is interested in upgrading employees' skills	Any for-profit company who has operated in Florida for one year, has at least 1 full-time employee and is current on all state tax obligations	A willing business that has workers' compensation, takes out taxes and places a <a href="#">job order</a> with the Suncoast Workforce Board	New or expanding "for-profit" businesses that produce an exportable good or service, create new jobs that are full-time and high quality and require customized entry-level skills training not available at the local level
<b>Who administers the program?</b>	The Suncoast Workforce Board	Workforce Florida, Inc.	The Suncoast Workforce Board	Workforce Florida, Inc.
<b>Contact person</b>	Mary Chilton (941) 748-4842 ,ext. 145 <a href="mailto:maryc@manateeedc.com">maryc@manateeedc.com</a>	Sarah Fixel (850) 921-1119 <a href="mailto:sfixel@workforceflorida.com">sfixel@workforceflorida.com</a>	Anthony Gagliano (941) 358-4200 ext. 3112 <a href="mailto:AGagliano@suncoastworkforce.org">AGagliano@suncoastworkforce.org</a>	Debbie McMullian (850) 922-8647 <a href="mailto:dcmcmullian@workforceflorida.com">dcmcmullian@workforceflorida.com</a>
<b>Training timeframe</b>	90 days or less	12 months or less	TBD by SVP	24 months or less
<b>Specified use of funds</b>	Trainer's fee/tuition, textbooks/manuals and curriculum development	Trainer's fee/tuition, textbooks/manuals and curriculum development	Reimbursement of a portion of the employee's wages for a specified period of time	Trainer's salary, textbooks/manuals and curriculum development
<b>Cost to company</b>	Suncoast Workforce Board will match 50% of costs for customized trainings	A minimum of 50% of the cost of the specified use of funds	Employee's wages and time for extraordinary training and supervision of new employee	A business pays for pre-approved, direct training-related costs, and is reimbursed by the State of Florida upon submission and approval of required documentation
<b>Payout schedule</b>	SWB and employer are each invoiced 50% of training provider's cost. SWB will pay its 50% upon receipt of copies of certificates from training provider	Reimbursement monthly to business	Reimbursement monthly to business	A business pays for pre-approved, direct training-related costs, and is reimbursed by the State of Florida upon submission and approval of required documentation