

	Quick Response Training (QRT)	Incumbent Worker Training (IWT)	Employed Worker Training (EWT)
Type of Incentive	Grant	Grant	Grant
Award Made to Whom	Training provider on behalf of business	Business	Business
Wage and Other Requirements	Goal is 115% of county or state wage, whichever is lower; may be waived for rural, brownfield or enterprise zone projects in special situations.	None	Only full time, permanent employees are eligible. Trainees cannot earn more than \$30 per hour, although some wage exceptions may be determined on a case by case basis by the SWDB.
Number of Jobs Required	No minimum or maximum. If an expansion, a 10% increase in employment or 100 new full-time jobs, whichever is less.	No minimum or maximum. Priority will be given to businesses with 25 employees or less.	No minimum or maximum. Priority will be given to businesses with 25 employees or less.
Available to Expanding Industry	Yes	Yes	Yes
Available to New Industry	Yes	No – priority will be given to businesses that are “for-profit” and have been in operation in Florida for a minimum of 1 year prior to application date.	No – priority will be given to businesses that are “for-profit” & “non-profit” and have been in operation in Region 18 for a minimum of 1 year prior to application date.
Available to Retain Jobs	As part of an expansion project	Yes	Yes
Amount of Award	Negotiated with local training provider to meet industry need.	Negotiated with local training provider to meet industry need.	Negotiated with local training provider to meet industry need.
Payout Schedule	Reimbursement monthly to local training provider	Reimbursement monthly to business.	Payment is made to training provider upon proof of completion of training per reasonable fees as established by the State.
Specified Use of Funds	Direct training costs, instructors’ wages, curriculum development, resource materials, training equipment (cannot be used for trainees’ wages or training equipment).	Instructors’/trainers salaries – actual amount for vendors or \$25/hour for internal instructors, curriculum development, and textbooks/manuals.	Instructors’/trainer’s salaries, curriculum development, textbooks/manuals, materials & supplies that will not be used outside of the training project, tuitions and fees to approved educational institutions.

Local Support Required	Yes – local training provider serves as fiscal agent for grant funds; endorsement by local economic development organization	No – businesses approved for funds enter into a contract with Workforce Florida, Inc.	No – businesses approved for training funds must negotiate and execute a contract with Jobs, ETC (The designated provider of services for the SWDB.).
Eligible Industries, Businesses, and Activities	Business must produce a good or service for markets outside the local area.	“For-profit” businesses. Priority given to Co.’s with ≤ 25 employees, in EZ, Brownfield, or HubZones, or in a qualified targeted industry.	“For-profit” & “non-profit” businesses who are upgrading skills of employees.
Ineligible Industries, Businesses, and Activities	Businesses that are producing local goods, providing a local service or that are retention in nature. Standard training programs that are available locally are ineligible.	Businesses that do not demonstrate financial viability, are not current on all state tax obligations, and do not comply with the non discrimination and equal opportunity provisions of the legislation outlined in program guidelines.	Businesses that do not operate in Region 18, do not demonstrate financial viability, and are not current on all state tax obligations.
Training Timeframe	Not to exceed 24 months	Not to exceed 12 months	Not to exceed 3 months
Company Match	N/A	Yes – must provide a minimum of 50% of the requested direct training costs.	Yes - must compensate employees while attending training. A 50% matching contribution for training projects that are customized to meet the employer’s need is required, however , in cases where the occupations are included on the Regional Targeted Occupations List the match might not be required.
Allowable Matches	N/A	No	N/A
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